



THE UNDER SECRETARY OF DEFENSE  
3010 DEFENSE PENTAGON  
WASHINGTON, D.C. 20301-3010



JUN 30 1998

ACQUISITION AND  
TECHNOLOGY

MEMORANDUM FOR SECRETARIES OF THE MILITARY DEPARTMENTS  
ATTN: ACQUISITION EXECUTIVES  
ASSISTANT SECRETARY OF DEFENSE (C3I)  
DIRECTOR, BALLISTIC MISSILE DEFENSE ORGANIZATION  
DIRECTOR FOR FORCE STRUCTURE, RESOURCES &  
ASSESSMENT, JOINT STAFF

SUBJECT: DoD Focal Point for Total Ownership Cost (TOC) Reduction

We have a number of DoD Defense Systems Affordability Council (DSAC) activities addressing the TOC reduction goals. These should be synchronized and better integrated. Additionally, we need a DoD person and activity to champion the TOC reduction cause.

I designate Dr. Spiros G. Pallas, Principal Deputy Director, Strategic and Tactical Systems, to accomplish the integration of the TOC reduction goals and be the DoD focal point for the TOC reduction initiative. He is also the CAIV POC. Please provide him with your support and, by August 1, 1998, the name of a senior member of your staff to be his counterpart for your organization. He will work with your staff and others to help accomplish our TOC goals.

J. S. Gansler

cc: DDR&E            DUSD(AR)  
DUSD(AT)            DUSD(IA&I)  
DUSD(L)              API  
DP                     TSE&E

